

# Mahmoud Mohamed Fahim

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## Professional Summary

Motivated and ambitious Network Solutions Sales Specialist with hands-on experience in selling wired and wireless network products. Currently working in IT and networking with a strong desire to transition into a more technical role focused on network administration, infrastructure, and cybersecurity. Skilled in client engagement, solution presentation, and communication, with a strong commitment to continuous development.

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## Education

Bachelor's Degree in Management Information Systems  
Abbassia Institute for Computers and Commercial Sciences – Cairo, Egypt  
Graduation Year: 2023 | Grade: Very Good

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## Work Experience

Network Solutions Sales Specialist  
Digital Dreams – Cairo, Egypt  
Jan 2025 – Present

Sold wired and wireless networking products (TP-Link, Tenda, MikroTik) to individuals and corporate clients.

Analyzed customer needs and delivered tailored technical solutions.

Coordinated with technical teams in pre-sales processes.

Consistently achieved monthly sales targets.

## **Skills**

Basic networking knowledge (Routing, Switching, Access Points)

Configuration of SOHO routers and wireless solutions

Microsoft Windows OS fundamentals

Excel for reports and tracking

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## **Training**

Internal product training at Digital Dreams

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## **Languages**

Arabic: Native

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## **Notes**

Seeking to grow in a system integration or IT solutions company

Eager to gain real technical experience in networks and infrastructure