

Amer Kadri

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SENIOR-LEVEL MANAGEMENT

PROFESSIONAL PROFILE

- High-performing operations-management executive with expertise in building/optimizing organizational processes, measurement systems, and infrastructure to maximize business results in manufacturing and service
- Operations worldwide, including commercial, manufacturing, and retail/service industries.
- Skilled strategist who transforms strategic plans into workable solutions and benchmarks performance against key operational targets/goals.
- Proven success, and track record of delivering optimal results in high-growth environments through initiatives that exceed operational performance targets and yield measurable outcomes:
 - Operational improvements
 - Reduced tactical-planning cycle time
 - Reduced product-development time
 - Cost reductions through improved process performance
 - Productivity gains
 - Revenue growth

AREAS OF EXPERTISE

- Operational Process Analysis
- Strategic Planning and Leadership
- Organizational Design and Development
- Productivity and Efficiency Improvement
- Project Planning/Execution
- Negotiation, Persuasion, and Communication
- Training and Leadership development
- Knowledge of ISO system
- Customer Satisfaction
- Cross-Functional Team Leadership
- Expert in bench market system
- P&L Management
- Problem Solving
- Decision Making
- Revenue Goal/Growth
- Financial Plan Development
- Knowledge of food safety system (HACCP)
- Planning and Deployment of Operational Assets

EXPERIENCE:

La FRANCAISE Catering Co.
Kuwait City, Kuwait

May 2016 – Present
General Manager

Responsibilities & Accomplishments:

- Setup yearly and five years strategic plan.
- Structuring the company to enhance performance and team-work.
- Increase productivity, control production cost, and increase turnover
- Allocate major customers, locally and regionally
- Expanding business by opening new outlets
- Create food safety system and obtain HACCP and ISO 9001
- Allocate new qualified suppliers, locally and regionally
- Improve corporate and product branding
- Setup budget and put relevant KPI's and reporting system
- Other functions related to position's responsibilities

AMERCO INTERNATIONAL LTD
Dearborn, MI, USA

October 2012 – May 2016
Director of Operation

Responsibilities & Accomplishments:

- Structuring the company to practice all functions it was established for.
- Setup yearly and five years strategic plan.
- Allocate producer and supplier worldwide, negotiate agreements and sign contracts.
- Create all necessary reports and KPI's.
- Introducing products and supply retail and whole sale according to pre-signed contracts.
- Manage warehouses and fleet, assuring continued stock availability to cover orders.

Alrajhi Group (Production and Distribution, Exporting locally and abroad)
Riyadh, Saudi Arabia

August 2011- August 2012
Director of operation

Responsibilities & Accomplishments:

- Liquidate over 5000 tons yearly of dates, by maximizing the turn over.
- Produce pre-identified product as per market demand.
- Produce other products related to the sector.
- Setup a cash van distribution company altering the required product for the sector.
- Alter the right product for the company outlets and build brand name.
- Allocate customers all over the world.
- Setup yearly budget and monitor application.

Etihad Salehia (Dates & Chocolate producing and distributing Company) Riyadh, Saudi Arabia

y) February 2009 – July 2011
President & CEO Consultant

Responsibilities & Accomplishments:

- Setup Targets & monitor execution.
- Setup goals & strategic plans.
- Setup a very accurate system to measure performance for all company divisions.
- Lead all initiatives and operations related to performance improvement.
- Lead the team in setting the company yearly business plan.
- Set monthly indicators for all departments, and measure results towards achieving plan.

Domanco Company (Food & Beverages Producing and Distributing comp.)
Anjar, Lebanon

March 2002–Dec 2008
Director of operation

Responsibilities & Accomplishments:

- Set the company five years strategic plan.
- Set the company yearly plan. Supervise the execution and set means of control.
- Asses all lines of performance and determine area of improvements required.
- Contact and negotiate all local and international companies for Future line's needs.
- Maximize production capabilities for cost reduction and customers demand
- Set plans and supervise distribution in the Lebanese market, regionally and internationally.

Conserves Moderns (Food & Beverages Canning Company) Chtura Bekaa, Lebanon

March2000 - January 2002
Deputy General Manager

Responsibilities & Accomplishments:

- Directly manage operational administrations.
- Head, control and coordinate the company five years and yearly plans.
- Contact national and international governmental agencies (European Union, USAID) in matters related to the agro industrial policy.

Conserves Moderns Chtura Chtaura, Lebanon

1998-2000 **Production Manager**

Responsibilities & Accomplishments:

- Set the company production, maintenance, and development yearly policy.
- Set a five years and yearly plan.
- Manage all production and maintenance team.
- Schedule production according to pre-set forecast and sales orders .
- Develop all lines capabilities and put new production lines.

Arabian Food Supplies (EFFEMEX Division, An international Division Of Mars Inc.) 1994-1997
Jeddah, Saudi Arabia **Sales Manager and distributor**

Responsibilities & Accomplishments:

- Ensure the achievement of business objectives.
- Train and develop sales team.
- Build and maintain effective channels of communication within the sales and divisional management.

EDUCATION:

LAKEHURST University Beirut, Lebanon	June-2002 MBA
LAKEHURST University Beirut, Lebanon	June-2000 Bachelor of Science in Management
California State University California, USA	July-1993 Bachelor of Science in industrial Engineering

LANGUAGES:

- Arabic: Native (Read, written and spoken)
- English: Native (Read, written and spoken)

DISTINGUISHED ACCOMPLISHMENTS:

A certificate of appreciation from the Lebanese ministry of agriculture for a complete plan and presentation on agriculture difficulties and it's solution in connection with the market which was published in the news papers of Aldiyar and Alsafir and other news papers..