



Contact Information

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KANG AHMED AL KANG

Objective

A management Professional in spearheading strategic sales and business development initiatives, seeking a position with a dynamic organization to contribute accrued skills in achieving organizational objectives and charting a mutual growth path.

Key skill

- Basic & Advanced Selling Skills, Value Based Selling Skills,.
- Negotiation, Communication Skills .
- Management Selling Skills.
- Presentation Skills.
- Experience in implementing successful sales strategies and motivating teams to produce significant bottom-line results.
- Communicate ideally with the passion and drive needed to cultivate and foster professional and profitable relationships while maintaining confidence
- Doctor of dental surgery with extensive knowledge of dental procedure, products and devices

Work Experience

- Medical Representative, Medrian Oy's product(HELPie).
Feb2018 until now
- Sales marketing. ASTRA TECH Implant System, Riyadh, Jan 2017 to Dec-2017
- Dentist; Al Najma medical center ,Al Solai Quarter,Riyadh Jan 2011-to Jan 2016

Personal skill

- Detail oriented and proficient organizer working in team with emphasis on quality and efficiency.
- Professional with pleasant personality.
- Hard worker, looking up for new challenges and work under pressure environment .

- Excellent decision making skills, leadership skills, analytical & evaluative skills .
- Detail oriented and proficient organizer working in team with emphasis on quality and efficiency.
- Excellent interpersonal and communication skills, good dealing with a diversity of clients and staff member.

Education

2005-2011 bachelor of dentistry ,Teshreen university-lattiakia-Syria

Reference

Available upon request