# **Karim Mohamed Akmal Dappous**



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## **Objective:**

Looking forward to occupy a challenging opportunity in a reputable organization to further gain and increase my practical experience, and enhance my knowledge. Also to furthermore, utilize and develop my skills and technical background.

### **Experience:**

<u>Company: El Masria Company (Private Business )</u> Joining Date: 5/10/2018 Company's field: Import and Export specifically car's spare parts Responsibilities: Marketing for the Spare parts.

Finding Wholesale suppliers.

Offering the goods at workshops.

<u>Company:</u> United Company . (Family Business) <u>Title:</u> Technical Sales Engineer. <u>Joining Date:</u> 1/2/2013 to 3/10/2017. <u>Company's field:</u> Air condition. <u>Responsibilities:</u>

Searching for new clients who could benefit from your products in a designated region. Persuading clients that a product or service will best satisfy their needs .

Offering after-sales support services.

Plan and modify products to meet customer needs .

Help in researching and developing new products.

### **Education**

Certificate: "Automotive technology" from SCI, Germany for Engineering and Technical Education.

Arab Academy for Science and Technology and Maritime Transport (AASTMT). (2018) Faculty of Engineering, Major: Mechatronics, Grade: good High school: Gamal Abd El Naser Language School for Primary and Secondary Education

### Summer trainings:

- Misr Petroleum Company - 07/8/2016 \_ 25/8/2016.

# **COURSES**

- Auto-CAD
- Microsoft Office .
- Borland C++
- Lap view/Arduino
- Automation studio

### **Personal Skills**

Very communicative with others, creative, think outside the box, a team player, have the ability to work under pressure and stress, and can deal with routine problems and have a good organizational and time management skills.

### **Computer Skills:**

Application Programming, proficient in using Microsoft Office, and Internet search engines.

### Languages:

Arabic: Native. English: Fluent <u>Personal Information:</u> Date of Birth: 01 January1994. Nationality: Egyptian. Marital Status: Single Hobbies: Reading, Music and sports (Football, Swimming).

# References will be furnished upon request!