

Alaa Amin El-Gohary

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Career Objective: Seeking a challenging position with high responsibilities in a multinational, well established, reputable corporation that Provides sustained growth, learning and experience.

Work Experience:

Arab investment bank: 1 sep 2014 – till now

Title: **Premier Relationship Manger (Elobour branch)**

Responsibilities:

- Manage customer arrivals to maximize relationship building opportunities.
- Improving the overall customer relationship, delivering reliable administrative support and customer service.
- Responsible for providing high quality services to all customers.
- Sales activity planning, including reviewing existing customer files to identify sales opportunities.

Arab Bank 5 Dec 2010 – 1 sep 2014

Title: **Customer relationship senior officer.**

Responsibilities:

- Responsible for providing high quality services to all customers.
- Assist in the analysis of customer trends to enhance sales and service management process and pre-requirements.

Commercial international bank (CIB)

1 June 2009 To 1 Dec 2010

Title: **sales Specialist**

Responsibilities:

- Performing a variety of banking office tasks to promote and sell banking products.

Barclays Bank

1 July 2007 To 1 June 2009

Title: Direct Sales Executive

Responsibilities:

- Selling credit cards
- Achieves the monthly sales target.

Education:

Master of business administration: (MBA)

(MBA) in Arab Academy for Banking and Financial Sciences.

July 2013: Has already taken the certificate of Academic test of English As a Foreign

Language (**TOEFL**)

June 2006: Bachelor of Commerce, Faculty of Foreign Trade, Helwan University, Cairo.

June 2001: Graduated from "TLS" Tarek Ben Zeyad Language school.

Personal skills

Professional with excellent interpersonal skills.

Excellent analytical and problem solving skills.

Adaptable to new/ changing environments.

Fast learner and self-motivated.

Computer Skills:

- Microsoft Word
- Microsoft Advanced Excel
- Microsoft Power point.
- Outlook Express

Languages :

- Arabic : Mother Language.
- English : Excellent.
- French: Fair.

Personal Informations:

Address : 2/13 El Shatr 7, El Gazaeir st, New Maadi, Cairo

Date of birth : 23/9/1983

Gender : Male

Marital Status: Married

Nationality : Egyptian

References

Available upon request